

As a consignor, you choose the price of your items. This Pricing Guide was created for the purpose of providing a starting point for reference. You are NOT required to price your items according to this list. Pricing is 100% your decision. The consignment rule of thumb is to price the item at 25-40% of what you originally paid for the item. Also take into account the brand and condition of item. Ultimately you have to be comfortable with the asking price. We want you to make MONEY and not have to take your items back home. You are welcome to price your items as you wish but here are a few things to keep in mind when considering your pricing:

Price your items as if you were the buyer (not the seller). What would you actually pay for the item? When deciding the price of an item ask yourself what the lowest \$ amount you would accept is, and price it. If you are not comfortable selling that item at half off, make sure you pick up those items during the consignor pick-up on Saturday from 11am until noon.

Do not let the half price amount/issue affect your regular selling price of the item because it will make the regular selling price too high for consignment shoppers.

Clothing is best priced at 25-30% of the retail price. Keep in mind the brand/label of the piece and price accordingly. See the Pricing Guide Below, courtesy of Monkey in the Middle Consignment.

CONSIGNOR GOLDEN RULE..... Do Not Sell Something YOU would NOT BUY!

Clothing

<u>Department Stores</u>	<u>Retail Chain Stores</u>	<u>Upscale & Boutique Stores</u>
<i>Kohls, Sears, JcPenny's Burlington, Target, Babies-R-Us, Carters, Old Navy</i>	<i>Osh Kosh, The Children's Place, Crazy 8, Gap, Gymboree, Justice</i>	<i>Hurley, Quiksilver, Roxy, Janie & Jack, Hanna Anderson, Naartijie</i>

Infant

Onesies (grouped 3 or more)	1.00-3.00	2.00-4.00	3.00-5.00
Gowns & Sleepers	2.00-3.00	3.00-4.00	4.00-5.00
Sleep Sacks	2.00-4.00	3.00-5.00	
Rompers	2.00-4.00	3.00-5.00	4.00-6.00
Outfits	2.00-4.00	3.00-5.00	4.00-8.00

Tops

Short Sleeve/Tank	2.00-4.00	3.00-5.00	5.00-6.00
Basic T-shirt w/or w/o logo	2.00-4.00	3.00-5.00	5.00-7.00
Long Sleeve	2.00-4.00	3.00-5.00	5.00-8.00
Dress Shirt	3.00-5.00	4.00-6.00	6.00-8.00
Sweaters	3.00-6.00	4.00-8.00	7.00-10.00
Sweatshirts	2.00-4.00	3.00-5.00	6.00-9.00
Turtlenecks	2.00-4.00	2.00-5.00	3.00-6.00

Bottoms

Jeans	3.00-5.00	4.00-8.00	5.00-10.00
Dress Pants/Slacks	4.00-7.00	4.00-8.00	5.00-10.00
Casual/Khaki	3.00-5.00	3.00-8.00	5.00-9.00
Skirts/Skort	2.00-5.00	3.00-6.00	5.00-7.00
Shorts	2.00-3.00	3.00-5.00	5.00-7.00
Sweatpants	2.00-3.00	3.00-5.00	3.00-6.00
Leggings	2.00-3.00	3.00-4.00	4.00-6.00

Dresses

Jumpers	2.00-5.00	3.00-6.00	4.00-10.00
Dresses	3.00-6.00	5.00-7.00	6.00-10.00
Sundresses	3.00-5.00	4.00-6.00	5.00-9.00
Holiday Dresses	5.00-9.00	6.00-10.00	7.00-15.00

Outfits & Sets

2 pc matching top & bottom	4.00-6.00	6.00-10.00	7.00-15.00
3 pc matching outfit	5.00-7.00	6.00-12.00	8.00-18.00
4 pc matching outfit	6.00-8.00	7.00-15.00	8.00-20.00

Outer Wear

Athletic/Track Suits	4.00-6.00	5.00-8.00	6.00-12.00
Spring Coat/Light Weight	3.00-6.00	4.00-8.00	5.00-10.00
Windbreaker	3.00-5.00	4.00-7.00	4.00-8.00
Denim Jackets	3.00-5.00	4.00-7.00	5.00-9.00
Raincoats	3.00-5.00	4.00-6.00	5.00-10.00
Vests-Lined or quilted	3.00-5.00	4.00-7.00	5.00-9.00
Polar Fleece	4.00-6.00	4.00-7.00	5.00-8.00
Winter coat/jacket	4.00-7.00	4.00-12.00	8.00-20+
Snow pants	3.00-5.00	4.00-6.00	5.00-15.00
Snowsuit	5.00-8.00	6.00-12.00	6.00-15+

Pajamas

Footed/Non Footed Sleeper	3.00-4.00	3.00-5.00	4.00-6.00
2 or 3 pc PJ sets	3.00-4.00	3.00-5.00	4.00-7.00
Night Gown	3.00-4.00	3.00-5.00	4.00-6.00
Bathrobe	3.00-4.00	3.00-5.00	5.00-8.00

Swimwear

Swimsuits	3.00-4.00	3.00-5.00	5.00-8.00
Swim trunks	3.00-4.00	3.00-5.00	5.00-9.00
Rash Guards/ Sun Suits	3.00-4.00	3.00-5.00	6.00-10.00
Cover-ups	3.00-5.00	4.00-6.00	5.00-7.00

Shoes

Sandals	2.00-4.00	3.00-5.00	3.00-8.00
Tennis shoes	2.00-4.00	3.00-5.00	5.00-10.00
Dress shoes	2.00-4.00	3.00-5.00	4.00-10.00
Water shoes	2.00-3.00	3.00-5.00	4.00-7.00
Boots	2.00-4.00	3.00-5.00	3.00-12.00
Boots-winter	3.00-4.00	4.00-6.00	5.00-12.00
Cleats	4.00-7.00	5.00-8.00	6.00-10+

Accessories

Sunglasses	1.00-2.00	2.00-3.00	3.00-4.00
Hair Accessories	1.00-2.00	2.00-4.00	3.00-5.00
Belts	1.00-2.00	1.00-3.00	2.00-4.00
Hats	1.00-3.00	2.00-4.00	3.00-5.00
Gloves/Mittens	1.00-2.00	2.00-3.00	3.00-4.00
Tights	1.00-2.00	1.00-3.00	2.00-4.00
Purses	1.00-2.00	2.00-3.00	3.00-4.00
Backpacks	3.00-5.00	4.00-6.00	5.00-9.00

Maternity

Tops	2.00-3.00	3.00-4.00	4.00-7.00
Shorts/Skirts	3.00-5.00	4.00-6.00	5.00-8.00
Pants	4.00-5.00	5.00-6.00	6.00-10.00
Jeans	5.00-6.00	6.00-8.00	7.00-10+
Dresses	5.00-6.00	6.00-7.00	7.00-10.00
Swimsuit	5.00-7.00	6.00-9.00	8.00-10.00
Sleepware	4.00-7.00	5.00-8.00	6.00-9.00
Nursing & Maternity Bras	3.00-4.00	4.00-5.00	5.00-7.00
Bella Band/ Tummy Band	4.00-5.00	5.00-7.00	

Baby Gear

Good Used Condition

Excellent Used Condition

Baby Bjorn/Snugli/Sling	10.00-25.00	25.00-50.00
Baby Swing	15.00-25.00	25.00-50.00
Backpack	15.00-30.00	30.00-50.00
Bassinet	20.00-35.00	35.00-60.00
Bouncy Seat	5.00-10.00	10.00-30.00
Infant Car seat w/base	15.00-25.00	25.00-50.00
Car Seat Base Only	5.00-10.00	10.00-15.00
Co-Sleeper	30.00-50.00	50.00-75.00
Toddler/Booster Car seat	15.00-25.00	25.00-65.00
Exersaucer	15.00-20.00	20.00-35.00
High Chair	10.00-20.00	25.00-75.00
Monitor	10.00-30.00	25.00-70.00
Pack N' Play/Port-A-Crib	20.00-30.00	25.00-45.00
Single Child Stroller	15.00-25.00	25.00-50+
Double Stroller	25.00-50.00	40.00-85+
Travel System	40.00-60.00	70.00-125+
Umbrella Stroller	5.00-10.00	10.00-15.00

Nursing/Feeding

Single Breast Pump	10.00-20.00	15.00-25.00
Double Breast Pump	25.00-50.00	75.00-110.00
Nursing Pillow/Boppy	4.00-5.00	5.00-15.00
Nursing Cover	5.00-7.00	7.00-10.00
Bottle Sterilizer	2.00-4.00	5.00-7.00
Bottle Warmer	4.00-7.00	7.00-10.00
Bottles (3 or more)	1.00-2.00	3.00-5.00
Bibs (grouped in 3 or more)	1.00-3.00	3.00-5.00
Dishes	1.00-3.00	3.00-5.00

Utensils	1.00-2.00	2.00-3.00
High Chair Cover	5.00-8.00	8.00-12.00

Diapering/Potty

Diaper Bag	15.00-25.00	25.00-75+
Diaper Genie	4.00-6.00	5.00-9.00
Diaper Genie Refill-unopened		3.00-4.00
Diaper Champ	5.00-7.00	7.00-10.00
Diaper Wipe Warmer	4.00-6.00	6.00-8.00
Contour Changing Pad	3.00-5.00	5.00-8.00
Changing Pad Cover	2.00-3.00	3.00-4.00
Potty Chair	2.00-5.00	3.00-6.00
Potty Seat	2.00-4.00	4.00-6.00
Step Stool	2.00-4.00	4.00-7.00

Furniture

Crib	35.00-60.00	65.00-150.00
Changing Table	20.00-50.00	65.00-100.00
Dresser	25.00-75.00	80.00-150.00
Glider w/ ottoman	30.00-75.00	55.00-150.00
Book Shelf-3 shelves	10.00-20.00	25.00-50.00
Book Shelf-4+ shelves	20.00-40.00	40.00-60.00
Table & Chairs	10.00-20.00	25.00-40.00

Bedding & Linens

Receiving Blankets (2 or more)	1.00-3.00	2.00-5.00
Stroller Blankets/ Swaddlers	2.00-4.00	3.00-6.00
Single Bassinet Sheet	1.00-2.00	2.00-3.00
Crib Sets (w/accessories)	15.00-25.00	25.00-60.00
Single Fitted Crib Sheet	1.00-2.00	2.00-3.00
Set of Crib Bumpers	3.00-6.00	7.00-30.00
Crib Skirt	2.00-4.00	3.00-9.00
Sleep Positioner	2.00-4.00	5.00-10.00
Kids Sleeping Bags	4.00-6.00	7.00-9.00
Kids Bedding Sets	4.00-6.00	5.00-8.00
Bed Rail(s)	5.00-7.00	6.00-15.00

Toys

General Toys	1.00-5.00	5.00-15.00
Building Sets (Lego, Kinex, etc)	5.00-7.00	7.00-15.00
Learning Toys (Leapfrog, etc)	5.00-10.00	10.00-30.00
Riding Toys	6.00-9.00	9.00-20+
Outdoor Play Structures	15.00-35.00	40.00-80+
Games & Puzzles	1.00-4.00	3.00-5.00
Books	1.00-3.00	2.00-5.00
DVD's	2.00-3.00	3.00-4.00
DVD's (Disney, Baby Einstein, etc)	5.00-7.00	6.00-9.00
Videos (VHS)	1.00-2.00	2.00-4.00
CD's	1.00-3.00	2.00-5.00

MISC

Car Seat Cover
Shopping Cart Cover
Baby Gate

15.00-20.00
6.00-10.00
5.00-12.00

20.00-50.00
10.00-15.00
10.00-20.00

Thank you to Monkey in the Middle Consignment for their permission to use these guidelines.